



Raghuvir Purushottam Adhikari

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Nashik, India 📍

EDUCATION

Certified Financial Planner

Financial Planning Standards Board Ltd.

2008 - 2008

MBA

Symbiosis Institute of Business Management, Pune

1987 - 1989

B.E. Mechanical

College of Engineering Pune

1982 - 1986

WORK EXPERIENCE

Founder, Chairman and CEO

SWS Financial Solutions Pvt Ltd

02/1994 - Present

Nashik, Maharashtra

SWS Financial Solutions Pvt Ltd is a business unit which provides all kinds of Financial Services and Financial Advisory under one roof.

Task

- Managing team of 35 people and this team is managing assets 400 Crores with more than 4000 clients. First SEBI Registered Investment Advisor in Nashik. Accomplished Geographical expansion in cities like Pune, Nagpur, Mumbai, Wardha and Thane based on a unique business model. Developed Home Loan DSA team. Formulated Financial Literacy Club in 9 management institutes in Nashik, Nagpur, Pune and Wardha for students and teachers. Started a book publishing house under the name Muktangan and published 15 cultural value-based books. Awarded MDRT, USA a production based and prestigious qualification in Financial Service Industry continuously for 9 years. Awarded Chairman Club membership by Life Insurance Corporation of India continuously for 5 years.

Executive Director

Noble Drugs Pvt. Ltd.

1991 - 1994

Noble Drugs Pvt Ltd is a pharmaceutical manufacturing plant.

Key Responsibility

- Administrative responsibility of the manufacturing plant and institutional sales.

Assistant Manager

Maharashtra State Financial Corporation

1990 - 1991

MSFC is the term lending financial institution which provides finance to small and medium scale enterprises. It was set up by Govt of Maharashtra.

Accomplishments

- Actively involved in financial appraisal for small scale and medium scale industries in Thane, Daman and Diu Region. Instrumental in introducing a computerized system in the regional office. Received Appreciation from the Managing Director as the Youngest & Result Oriented Assistant Manager in the corporation.

AREAS OF INTEREST

Teaching

Running Marathons

Listening to Classical Music

Reading Books

Public Speaking

Team Building

Customer Relationship Management

Fund Management for SMEs

Process Management and Improvement

Team Training

Financial Planning

EXTRA CURRICULAR ACTIVITY AND ACHIEVEMENTS

- Hearing Aid Project for Deaf and Dumb for Mai Lele School on Micro Finance Basis
- Support to Mentally Challenged Girls at Gharkul Nashik
- Health Initiative for Nashikites by arranging a Marathon under name SWS Nashik Rainathon.
- Published around 15 books.
- Completed prestigious Airtel Half Marathon at Hyderabad, Satara Hill marathon, Tata Mumbai Marathon and many more (till today 40+ marathons).
- Associated with social organisations like Rotary, Gharkul, NAB and Maharashtra Samaj Seva Sangh.
- Executive Committee Member of NAB.
- Member of Van Bandhu Parishad (Ekal Vidyalaya).
- 9 times MDRT Qualifier
- Chairman's Club Member of Life Insurance Corporation.
- Club Membership of The New India Assurance Company LTD.

LANGUAGES

English, Hindi and Marathi

Full Professional Proficiency

WORK EXPERIENCE

Management Trainee

Spica Elastic Pvt. Ltd.

1989 - 1990

SPICA has established itself as the leading manufacturer of quality Narrow Fabrics in the world, with manufacturing units in India and Vietnam.

Key Responsibility

- Actively involved in production department activities & productivity improvement programs

Graduate Trainee Engineer

Bajaj Auto Ltd.

1986 - 1987

Key Responsibility

- Actively involved in Project Planning Activities related to Special Purpose Machines for Kawasaki Motor Cycle Project